

LARGEST COMMERCIAL LENDERS

RANKED BY LOCAL COMMERCIAL LOANS OUTSTANDING AS OF DEC. 31, 2020

| Rank | Bank / Prior Rank (*not ranked) Website | Address and Phone | Local Commercial Loans Outstanding Dec. 31, 2020 | New Local Commercial Loans Made in 2020 | Number of Institution-Wide Loans | Total Local Employment ² | Top Local Executive(s) |
|------|---|---|--|---|----------------------------------|-------------------------------------|--|
| 1 | NorthMarq Capital LLC ① northmarq.com | 1401 S. Brentwood Blvd. #600 St. Louis, MO 63144 314-301-1800 | \$4.49 billion | \$682 million | n/a | 6 | David Garfinkel Jeff Chaney |
| 2 | Enterprise Bank & Trust ③ enterprisebank.com | 150 N. Meramec Ave. #600 Clayton, MO 63105 314-889-2000 | \$2.84 billion | \$1.81 billion | 6,838 | 540 | Jim Lally Keene Turner Scott Goodman Meg Schneithorst |
| 3 | Commerce Bank ② commercebank.com | 8000 Forsyth Blvd. St. Louis, MO 63105 314-746-8567 | \$2.74 billion | \$815.8 million | 24,940 | 1,108 | David Kemper John Kemper Robert Holmes Tom Harmon |
| 4 | Busey Bank ④ busey.com | 12300 Olive Blvd. Creve Coeur, MO 63141 217-365-4721 | \$1.86 billion | \$706.34 million | 11,838 | 394 | Brian Bjerkman W. Thomas Reeves Robert Schwartz |
| 5 | UMB Bank ⑤ umb.com | 2 S. Broadway St. Louis, MO 63102 314-612-8173 | \$1.63 billion | \$563.41 million | 3,000 | 160 | Peter Blumeyer |
| 6 | Carrollton Bank ⑨ carrolltonbanking.com | 315 Sixth St. Carrollton, IL 62016 314-956-6114 | \$1.53 billion | \$640.21 million | 7,615 | 231 | Thomas W. Hough |
| 7 | Regions Bank * regions.com | 8182 Maryland Ave. Clayton, MO 63105 314-615-5513 | \$1.5 billion | \$314.19 million | 920 | 593 | Scott Hartwig |
| 8 | Q10 Triad Capital Advisors Inc. ⑦ q10triad.com | 10845 Olive Blvd. #170 St. Louis, MO 63141 314-735-8780 | \$1.5 billion | \$258 million | n/a | 6 | Joe Monteleone Mitchell Walsh |
| 9 | Central Bank of St. Louis ⑩ centralbank.net | 7707 Forsyth Blvd. Clayton, MO 63105 314-862-8300 | \$1.41 billion | \$643 million | 3,705 | 249 | S. Bryan Cook Dan Stephen |
| 10 | Midwest Bankcentre ⑪ midwestbankcentre.com | 2191 Lemay Ferry Rd. St. Louis, MO 63125 314-631-5500 | \$1.35 billion | \$390 million | 4,625 | 275 | Orvin Kimbrough Dale Oberkfell ³ Marsha Benney |
| 11 | Fifth Third Bank ⑧ 53.com | 8235 Forsyth Blvd. 10th Fl. Clayton, MO 63105 314-889-3388 | \$1.3 billion | \$345.96 million | n/a | 23 | Shawn Hagan Mark Manning |
| 12 | First Bank ⑫ first.bank | 11901 Olive Blvd. Creve Coeur, MO 63141 314-995-8700 | \$954.43 million | \$320.3 million | 6,690 | 957 | Michael Dierberg Shelley Seifert |
| 13 | Cass Commercial Bank ⑬ cassbank.com | 12412 Powerscourt Dr. #175 St. Louis, MO 63131 314-506-5517 | \$892.21 million | \$348.67 million | 795 | 50 | Dwight Erdbruegger Eric Giering Jeanne Scannell Mark Denten |
| 14 | Gershman Mortgage ⑭ gershman.com | 16253 Swingley Ridge Rd. #400 Chesterfield, MO 63017 314-889-0675 | \$818.4 million | \$411.85 million | 293 | 27 | Adam Mason Bruce Sandweiss |
| 15 | Midwest Regional Bank ⑰ mwrbank.com | 363 Festus Centre Dr. Festus, MO 63028 636-937-5351 | \$669.29 million | \$281.32 million | 3,219 | 104 | Michael Bender Tyler Bender Tom Green Tom Richiak |
| 16 | Bank of Washington ⑯ bankofwashington.com | 200 W. Main St. Washington, MO 63090 636-239-7831 | \$634.01 million | \$369.84 million | 1,056 | 142 | L. B. Eckelkamp Jr. Louis Eckelkamp II |
| 17 | Royal Banks of Missouri ⑮ royalbanksofmo.com | 8021 Olive Blvd. St. Louis, MO 63130 314-212-1500 | \$597.5 million | \$232 million | 809 | 97 | Scott Sciortino Mitchell Baden Cindy Thurman Steven Silver |
| 18 | Saint Louis Bank ⑰ stlouisbank.com | 9811 S. 40 Dr. St. Louis, MO 63124 314-851-6200 | \$471.16 million | \$273 million | 2,364 | 74 | Travis Liebig Mark Muesenfechter Rita Kuster |
| 19 | Jefferson Bank and Trust Co. ⁴ ⑰ jbt-stl.com | 2301 Market St. St. Louis, MO 63103 314-621-0100 | \$469.89 million | \$197.63 million | 1,513 | 73 | John Dulle Michael Ross |
| 20 | Parkside Financial Bank & Trust ⑳ pfbt.com | 8112 Maryland Ave. #101 St. Louis, MO 63105 314-290-8600 | \$466.44 million | \$74.24 million | 865 | 65 | James Wagner Andrew Hereford Matthew Wagner |
| 21 | CNB St. Louis Bank ⁵ ㉑ cnbstl.com | 7305 Manchester Rd. St. Louis, MO 63143 314-645-0666 | \$385.11 million | \$113.71 million | 1,283 | 85 | Timothy Rodden |
| 22 | Peoples National Bank ㉒ peoplesnationalbank.com | 101 S. Hanley Rd. #100 Clayton, MO 63105 314-726-7300 | \$348.41 million | \$193.51 million | 5,525 | 56 | Jason Ramthun Thomas Dolson |
| 23 | American Bank Of Missouri ㉓ americanbankofmissouri.bank | 690 N. Service Road W. Wright City, MO 63390 636-745-2888 | \$339.47 million | \$199.13 million | 1,567 | 82 | Timothy Nash |
| 24 | PGIM Real Estate * pgimref.com | 120 S. Central Ave. #275 Clayton, MO 63105 312-565-6262 | \$318.9 million | \$108.07 million | 10,846 | 7 | Adrian Hartman Robyn Cunningham |
| 25 | Stifel Bank ⑱ bankwithstifel.com | 8000 Maryland Ave. #100 St. Louis, MO 63105 314-721-8003 | \$286 million | \$149 million | 367 | 73 | Chris Reichert James Einz |

¹ Figures are rounded; no actual ties exist on this list.

² As of Feb. 2021.

³ Dale Oberkfell has stepped down from his role as CFO and will retire at the end of 2021. Marsha Benney succeeded him as CFO.

⁴ In July, Illinois-based First Mid Bancshares Inc., agreed to acquire Delta Bancshares Co. of St. Louis, the parent company of Jefferson Bank and Trust Co.

⁵ Previously ranked as Citizens National Bank of Greater St. Louis.

