

BETTER RELATIONSHIPS. BETTER RESULTS.

As a capital markets leader, NorthMarq offers commercial real estate investors access to experts in debt, equity, investment sales, and loan servicing to protect and add value to their assets. For capital sources, we offer partnership and financial acumen that support long- and short-term investment goals. Our culture of integrity and innovation is evident in our 60-year history, annual transaction volume of \$16+ billion, loan servicing portfolio of more than \$65 billion and the multi-year tenure of our more than 600 people.



DEBT & EQUITY

As the country's largest privately-owned provider of commercial real estate debt and equity, we maintain strong relationships with institutional providers of capital, including life companies, Freddie Mac, Fannie Mae, FHA/ HUD, Wall Street, debt/equity funds and local, regional and national banks.



INVESTMENT SALES

NorthMarq offers commercial real estate investors in select markets a personalized approach to buying/selling multifamily properties, combining local market knowledge with our national platform to develop creative solutions for your real estate investment opportunities.



LOAN SERVICING

With 30+ years of experience, there isn't much NorthMarq hasn't seen or solved in commercial mortgage loan servicing. We provide servicing for performing, non-performing and sub-performing commercial real estate loans of all types, including life insurance, CMBS and agency lender portfolios.

TRANSACTION VOLUME

1,200+
ANNUAL
TRANSACTIONS

\$16B
PRODUCTION
VOLUME

500
CAPITAL
SOURCES

LOAN SERVICING

7,000
LOANS
SERVICED

\$65B
SERVICING
PORTFOLIO

90+
CAPITAL
SOURCES

PROPERTY TYPES

Multifamily	Hospitality	Office
<i>Affordable</i>	Industrial	Other
<i>Green Properties</i>	Land	Retail
<i>Market Rate</i>	Medical Office	Self Storage
<i>Manufactured</i>	Mixed Use	
<i>Senior Housing</i>		
<i>Student Housing</i>		

LENDER TYPES

Banks	FHA/HUD	Mezzanine
Bridge	Freddie Mac	Other
CMBS	International	Preferred Equity
Credit Unions	Joint Venture	Private Lenders
Fannie Mae	Life Company	Specialty

TRANSACTIONS



\$60,775,000

21 PROPERTIES | UTAH
OZ IMPACT MOBILE HOME PARKS | REFINANCE



\$47,500,000

236,585 SF | MIDVALE, UT
OVERSTOCK.COM OFFICE | REFINANCE



\$58,355,155

201,096 SF | NORTH SALT LAKE, UT
DUT 7 INDUSTRIAL | CONSTRUCTION - PERM

PROPERTY NAME	AMOUNT	TYPE	SIZE	LOCATION
Erin Hills Condos	\$33,000,000	Construction	130 units	West Valley, UT
Liberty Crest Apartments	\$25,000,000	Refinance	176 units	Salt Lake City, UT
Oakstone Apartments	\$24,000,000	Refinance	210 units	Clearfield, UT
Riverdale Shopping Center	\$20,370,000	Acquisition	243,695 sf	Riverdale, UT
Bullfrog Industrial	\$16,000,000	Refinance	265.524 sf	Herriman, UT

OUR TEAM

DEBT & EQUITY



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