

BETTER RELATIONSHIPS. BETTER RESULTS.

As a capital markets leader, NorthMarq offers commercial real estate investors access to experts in debt, equity, investment sales, and loan servicing to protect and add value to their assets. For capital sources, we offer partnership and financial acumen that support long- and short-term investment goals. Our culture of integrity and innovation is evident in our 60-year history, annual transaction volume of \$16+ billion, loan servicing portfolio of more than \$65 billion and the multi-year tenure of our more than 600 people.



DEBT & EQUITY

As the country's largest privately-owned provider of commercial real estate debt and equity, we maintain strong relationships with institutional providers of capital, including life companies, Freddie Mac, Fannie Mae, FHA/ HUD, Wall Street, debt/equity funds and local, regional and national banks.



INVESTMENT SALES

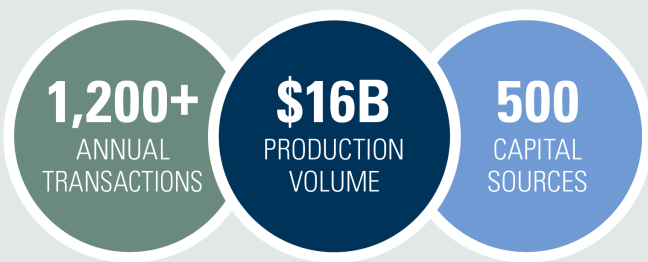
NorthMarq offers commercial real estate investors in select markets a personalized approach to buying/selling multifamily properties, combining local market knowledge with our national platform to develop creative solutions for your real estate investment opportunities.



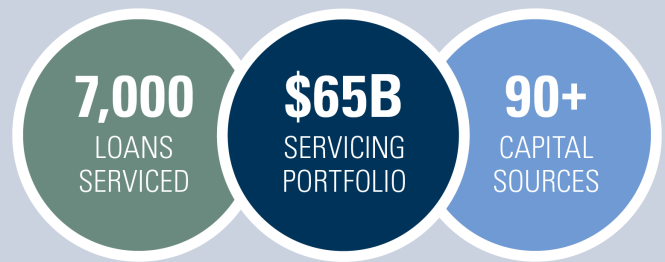
LOAN SERVICING

With 30+ years of experience, there isn't much NorthMarq hasn't seen or solved in commercial mortgage loan servicing. We provide servicing for performing, non-performing and sub-performing commercial real estate loans of all types, including life insurance, CMBS and agency lender portfolios.

TRANSACTION VOLUME



LOAN SERVICING



PROPERTY TYPES

- | | | |
|---|--|---|
| Multifamily
<i>Affordable</i>
<i>Green Properties</i>
<i>Market Rate</i>
<i>Manufactured</i>
<i>Senior Housing</i>
<i>Student Housing</i> | Hospitality
Industrial
Land
Medical Office
Mixed Use | Office
Other
Retail
Self Storage |
|---|--|---|

LENDER TYPES

- | | | |
|--|--|--|
| Banks
Bridge
CMBS
Credit Unions
Fannie Mae | FHA/HUD
Freddie Mac
International
Joint Venture
Life Company | Mezzanine
Other
Preferred Equity
Private Lenders
Specialty |
|--|--|--|

TRANSACTIONS



\$336,000,000

1,000 UNITS | SANTA CLARA, CA
MANSION GROVE APARTMENTS | FANNIE MAE



\$134,000,000

513 UNITS | SILICON VALLEY
ORCHARD GLEN & PARK CENTRAL | LIFE COMPANY



\$39,935,000

213,519 SF | MILPITAS, CA
SYCAMORE TECHNOLOGY PARK | BRIDGE

PROPERTY NAME	AMOUNT	LENDER	SIZE	LOCATION
One De Haro Industrial Property	\$93,000,000	Life Company	133,427 sf	San Francisco, CA
Mediterranean Village	\$75,000,000	Life Company	508 units	Costa Mesa, CA
The Firestone Mixed-Use Property	\$67,000,000	JV Equity	130 units	San Jose, CA
Vanoni Ranch Apartments	\$51,500,000	Life Company	316 units	Ventura, CA
Trestle Apartments	\$103,800,000	Fannie Mae	202 units	San Carlos, CA

OUR TEAM

DEBT & EQUITY

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