

## BETTER RELATIONSHIPS. BETTER RESULTS.

As a capital markets leader, NorthMarq offers commercial real estate investors access to experts in debt, equity, investment sales, and loan servicing to protect and add value to their assets. For capital sources, we offer partnership and financial acumen that support long- and short-term investment goals. Our culture of integrity and innovation is evident in our 60-year history, annual transaction volume of \$16+ billion, loan servicing portfolio of more than \$65 billion and the multi-year tenure of our more than 600 people.



### DEBT & EQUITY

As the country's largest privately-owned provider of commercial real estate debt and equity, we maintain strong relationships with institutional providers of capital, including life companies, Freddie Mac, Fannie Mae, FHA/HUD, Wall Street and local, regional and national banks.



### INVESTMENT SALES

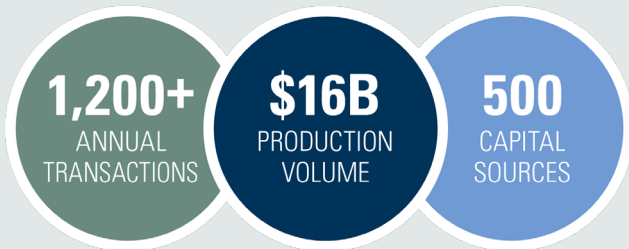
NorthMarq offers commercial real estate investors in select markets a personalized approach to buying/selling multifamily properties, combining local market knowledge with our national platform to develop creative solutions for your real estate investment opportunities.



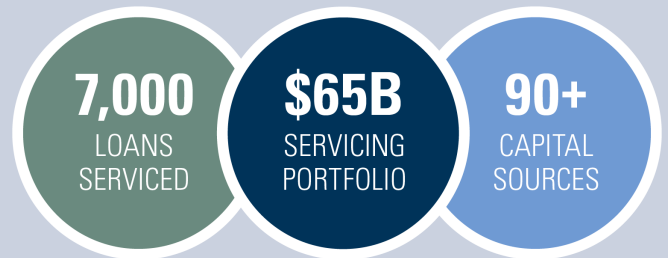
### LOAN SERVICING

With 30+ years of experience, there isn't much NorthMarq hasn't seen or solved in commercial mortgage loan servicing. We provide servicing for performing, non-performing and sub-performing commercial real estate loans of all types, including life insurance, CMBS and agency lender portfolios.

### TRANSACTION VOLUME



### LOAN SERVICING



### PROPERTY TYPES

Multifamily <i>Affordable</i> <i>Green Properties</i> <i>Market Rate</i> <i>Manufactured</i> <i>Senior Housing</i> <i>Student Housing</i>	Hospitality Industrial Land Medical Office Mixed Use	Office Other Retail Self Storage
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### LENDER TYPES

Banks Bridge CMBS Credit Unions Fannie Mae	FHA/HUD Freddie Mac International Joint Venture Life Company	Mezzanine Other Preferred Equity Private Lenders Specialty
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## TRANSACTIONS

**\$19,000,000**65,342 SF | BOSTON, MA  
OFFICE | PERMANENT LOAN**\$15,600,000**47,625 SF | MYSTIC, CT  
MEDICAL OFFICE | PERMANENT LOAN**\$13,000,000**72 UNITS | LYNN, MA  
MULTIFAMILY | CONSTRUCTION LOAN

PROPERTY TYPE	AMOUNT	LOAN TYPE	SIZE	LOCATION
Industrial	\$32,500,000	Construction Loan	368,000 sf	Stratford, CT
Industrial	\$12,500,000	Construction Loan	141,765 sf	Londonderry, NH
Multifamily	\$10,500,000	Permanent Loan	111 units	Hyannis, MA
Office	\$8,750,000	Permanent Loan	89,000 sf	Lowell, MA
Retail	\$5,000,000	Permanent Loan	71,500 sf	Quincy, MA
Multifamily	\$4,000,225	Construction Loan	6 units	Somerville, MA

## OUR TEAM

## DEBT &amp; EQUITY

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