

## BETTER RELATIONSHIPS. BETTER RESULTS.

As a capital markets leader, NorthMarq offers commercial real estate investors access to experts in debt, equity, investment sales, and loan servicing to protect and add value to their assets. For capital sources, we offer partnership and financial acumen that support long- and short-term investment goals. Our culture of integrity and innovation is evident in our 60-year history, annual transaction volume of \$14+ billion, loan servicing portfolio of more than \$61 billion and the multi-year tenure of our more than 500 people.



### DEBT & EQUITY

As the country's largest privately-owned provider of commercial real estate debt and equity, we maintain strong relationships with institutional providers of capital, including life companies, Freddie Mac, Fannie Mae, FHA/HUD, Wall Street and local, regional and national banks.



### INVESTMENT SALES

NorthMarq offers commercial real estate investors in select markets a personalized approach to buying/selling multifamily properties, combining local market knowledge with our national platform to develop creative solutions for your real estate investment opportunities.



### LOAN SERVICING

With 30+ years of experience, there isn't much NorthMarq hasn't seen or solved in commercial mortgage loan servicing. We provide servicing for performing, non-performing and sub-performing commercial real estate loans of all types, including life insurance, CMBS and agency lender portfolios.

## TRANSACTION VOLUME

**1,000+**

ANNUAL  
TRANSACTIONS

**\$14B+**

PRODUCTION  
VOLUME

**500**

CAPITAL  
SOURCES

## LOAN SERVICING

**6,000+**

LOANS  
SERVICED

**\$61B**

SERVICING  
PORTFOLIO

**90+**

CAPITAL  
SOURCES

## PROPERTY TYPES

Multifamily

*Affordable  
Green Properties  
Market Rate  
Manufactured  
Senior Housing  
Student Housing*

Hospitality

Industrial  
Land  
Medical Office  
Mixed Use

Office

Other  
Retail  
Self Storage

## LENDER TYPES

Banks

Bridge  
CMBS  
Credit Unions  
Fannie Mae

FHA/HUD

Freddie Mac  
International  
Joint Venture  
Life Company

Mezzanine

Other  
Preferred Equity  
Private Lenders  
Specialty

## TRANSACTIONS

**\$42,600,000**300 UNITS | COLORADO SPRINGS  
ELEMENTS AT BRIARGATE | LIFE COMPANY**\$40,000,000**112 UNITS/19,000 SF RETAIL | SHERMAN OAKS, CA  
METRO ART APARTMENTS | LIFE COMPANY**\$36,350,000**361 UNITS | PLYMOUTH, MN  
STONELEIGH AT THE RESERVE | AGENCY

PROPERTY NAME	AMOUNT	LENDER	SIZE	LOCATION
Patriot Park Apartments	\$33,300,000	Bank	258 units	Colorado Springs, CO
Canyon Crest Apartments	\$14,000,000	Life Company	106 units	Riverside, CA
Trinity Hunter Mobile Home Community	\$7,000,000	Agency	199 homes	Hunter, TX
UCHealth Emergency Room	\$5,600,000	Life Company	7,748 sf	Arvada, CO
Mission Grove - Building C	\$5,000,000	Bank	151,216 sf	Riverside, CA

## OUR TEAM

## DEBT &amp; EQUITY

**David Link** - MANAGING DIRECTOR  
303.225.2109 | dlink@northmarq.com**Gregory Benjamin** - SENIOR DIRECTOR  
303.225.2108 | gbenjamin@northmarq.com**Paul Bruder** - SENIOR DIRECTOR  
303.225.2107 | pbruder@northmarq.com**Michael Salzman** - SENIOR VICE PRESIDENT  
303.225.2111 | msalzman@northmarq.com**Jeff DeHarty** - VICE PRESIDENT  
303.225.2115 | jdeharty@northmarq.com**Brian Fisher** - VICE PRESIDENT  
303.225.2120 | bfisher@northmarq.com**Mark Jeffries** - VICE PRESIDENT  
303.225.2106 | mjeffries@northmarq.com**Gordon Mickelson** - SENIOR DIRECTOR  
303.225.2110 | gmickelson@northmarq.com**Dale Stewart** - VICE PRESIDENT  
303.225.2118 | dstewart@northmarq.com**Patrick O'Malley** - VICE PRESIDENT  
520.260.1463 | pomalley@northmarq.com

## INVESTMENT SALES

**Dave Martin** - MANAGING DIRECTOR  
303.225.2130 | dmartin@northmarq.com**Brian Mooney** - VICE PRESIDENT  
303.225.2131 | bmooney@northmarq.com

## DENVER OFFICE

1675 LARIMER ST SUITE 800  
DENVER CO 80202  
303.225.2100