

**YOUR SINGLE POINT OF CONTACT
FOR FREDDIE MAC FINANCING
— FROM START TO FINISH**

For more than 20 years, NorthMarq has been a leader in Freddie Mac financing, consistently ranking in the top firms nationally. While our track record is long, we are most proud of the fact that our borrowers experience certainty of closing with agreed upon terms – our policy of no surprises.

\$2 Billion

AVERAGE ANNUAL
FREDDIE MAC PRODUCTION

\$61 Billion+

SERVICING PORTFOLIO

150+

LOANS CLOSED ANNUALLY

**Committed to the life of the loan –
from origination to servicing to defeasance**

Our Freddie Mac team provides guidance and solutions for all unique situations, committing to timely closing and certainty of execution. We offer unique solutions for any financing challenge, with experience closing more than 150 loans annually.

Using our platform of offices across the country, we provide financing expertise, managing each step of the process -- from due diligence to closing. Your local financing expert can leverage our centralized team for subject matter expertise.

Together we offer the best solution for your complex loan offering options that extend beyond financing.

Borrowers trust our expertise

Borrowers across the country note our team’s focus on preserving long-term relationships – in fact, many borrowers have trusted NorthMarq for the entirety of our Freddie Mac relationship. Satisfaction surveys consistently rank us in the top of all Freddie Mac Optigo servicers, with **nearly 90% of borrowers saying that our loan servicing is better than others in the industry.**

What makes NorthMarq your best choice?



Our Freddie Mac expertise is recognized nationally with Freddie approval in all product types.



We are the only mortgage banking firm that offers in-house defeasance consulting capabilities.



Our production teams take a long-term perspective on customer relationships through the life of the loan, assisting borrowers on supplemental loans, assumptions, or defeasance as needed.

Products

**CONVENTIONAL FIXED &
FLOATING RATE**

STUDENT HOUSING

SECTION 8 FINANCING

LEASE-UP

MANUFACTURED HOUSING

MODERATE REHAB

REVOLVING CREDIT FACILITY

SUPPLEMENTAL

VALUE-ADD

INDEPENDENT LIVING

ASSISTED LIVING

TAX EXEMPT LOAN

GREEN

LOW INCOME HOUSING

TAX CREDIT

BRIDGE TO RESYNDICATION

CASE STUDIES

RANCHO MIRAGE APARTMENTS | IRVING, TX



\$30.7 MILLION PERMANENT FINANCING MARKET-RATE PROPERTY

- Permanent financing of \$30,699,000 recapitalized 310-unit property in a master-planned community in Irving, Texas.
- Seven-year fixed rate loan structured with three years interest-only with no prepayment penalty during the final two years of the loan term.

THE ENCLAVE APARTMENTS | GAINESVILLE, FL



\$54 MILLION REFINANCING STUDENT-HOUSING PROPERTY

- Refinancing of \$54 million for The Enclave Apartments, a 412-unit student housing property located in Gainesville, Florida.
- 10-year term with four years interest-only.

WISTERIA GARDENS | NEWNAN, GA



\$7.5 MILLION FINANCING AFFORDABLE SENIORS PROPERTY

- \$7.5 million in affordable financing arranged for a 120-unit senior affordable multifamily property.
- The 15-year \$7.5 million loan, structured over a 30-year schedule, was supplemented by \$11 million in equity from tax-increment financing.

PASEO DEL SOL APARTMENTS | TUCSON, AZ



\$12.5 MILLION SALE; \$10 MILLION FINANCING MARKET-RATE PROPERTY

- Half of the units are in-demand large, four-bedroom units that offer quality affordable alternatives to the single-family houses in the submarket.
- Freddie Mac quote was selected for \$10 million financing due to the certainty of execution, excellent loan terms, and smooth process.

COMMERCIAL REAL ESTATE

DEBT & EQUITY | INVESTMENT SALES | LOAN SERVICING



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