



March 17, 2020

To our valued NorthMarq clients:

In light of the business interruption occurring due to the COVID-19 virus, we wanted to share what NorthMarq is doing to protect your loan portfolio and ongoing financing and sales transactions. We are in the process of implementing our emergency business continuity plan, which allows for our work to be completed outside the office.

Having completed testing of the remote work environment, we are moving most of our workforce to their homes to ensure that loans get repaid and business matters proceed even in the event of an office closure. For servicing matters at this point, please use email or mobile phone to reach your loan servicing contact.

Our regional production offices remain in business to provide financing and close sales at these historically low rates. Here, too, much of the work is transitioning to a remote work environment, particularly in the hardest hit areas of the country. E-mail and mobile phone outreach is likely the best form of contact.

We remain functional and committed to provide liquidity and service to you and the commercial real estate industry. We believe it is vital that NorthMarq does its part to keep capital flowing and your enterprises sound. Our capital sources rely on us to manage their investments, and you rely on us to help you transact business based upon your plans. My best to all of you during this new reality.

Jeffrey Weidell
Chief Executive Officer