

## BETTER RELATIONSHIPS. BETTER RESULTS.

As a capital markets leader, NorthMarq offers commercial real estate investors access to experts in debt, equity, investment sales, and loan servicing to protect and add value to their assets. For capital sources, we offer partnership and financial acumen that support long- and short-term investment goals. Our culture of integrity and innovation is evident in our 60-year history, annual transaction volume of \$14+ billion, loan servicing portfolio of more than \$61 billion and the multi-year tenure of our more than 500 people.



### DEBT & EQUITY

As the country's largest privately-owned provider of commercial real estate debt and equity, we maintain strong relationships with institutional providers of capital, including life companies, Freddie Mac, Fannie Mae, FHA/HUD, Wall Street and local, regional and national banks.



### INVESTMENT SALES

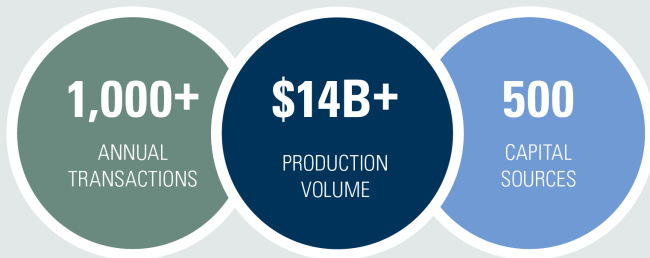
NorthMarq offers commercial real estate investors in select markets a personalized approach to buying/selling multifamily properties, combining local market knowledge with our national platform to develop creative solutions for your real estate investment opportunities.



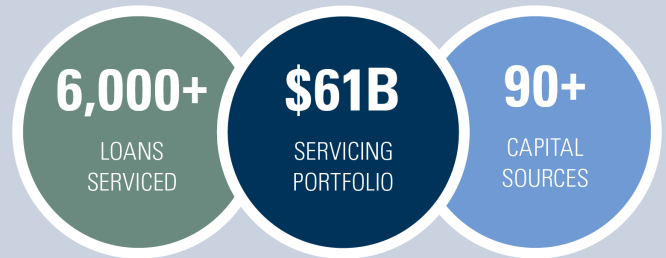
### LOAN SERVICING

With 30+ years of experience, there isn't much NorthMarq hasn't seen or solved in commercial mortgage loan servicing. We provide servicing for performing, non-performing and sub-performing commercial real estate loans of all types, including life insurance, CMBS and agency lender portfolios.

## TRANSACTION VOLUME



## LOAN SERVICING



## PROPERTY TYPES

- |   |  |   |
|---|--|---|
| Multifamily<br><i>Affordable</i><br><i>Green Properties</i><br><i>Market Rate</i><br><i>Manufactured</i><br><i>Senior Housing</i><br><i>Student Housing</i> | Hospitality<br>Industrial<br>Land<br>Medical Office<br>Mixed Use | Office<br>Other<br>Retail<br>Self Storage |
|---|--|---|

## LENDER TYPES

- |  |  |  |
|--|--|--|
| Banks<br>Bridge<br>CMBS<br>Credit Unions<br>Fannie Mae | FHA/HUD<br>Freddie Mac<br>International<br>Joint Venture<br>Life Company | Mezzanine<br>Other<br>Preferred Equity<br>Private Lenders<br>Specialty |
|--|--|--|

## TRANSACTIONS

**\$40,060,000**188 UNITS | CHANDLER, AZ  
SOLEIL APTS | SALE/DEBT**\$30,050,000**357 UNITS | PHOENIX, AZ  
STANDARD ON 29<sup>TH</sup> | SALE**\$23,600,000**288 UNITS | FORT WORTH, TX  
THE GREENS OF FOSSIL LAKE | FANNIE MAE

PROPERTY NAME	AMOUNT	SIZE	LOCATION	TYPE	CAPITAL SOURCE
Park at Deer Valley Apartments	\$56,700,000	436 units	Phoenix, AZ	Sale/Debt	Freddie Mac
Glen Apartments	\$23,100,000	200 units	Glendale, AZ	Sale/Debt	Freddie Mac
Bellum Manor	\$19,800,000	214 units	Phoenix, AZ	Sale/Debt	Bridge Loan
Napa Place Apartments	\$8,500,000	100 units	Peoria, AZ	Debt	Freddie Mac
Alma Park Shopping Center	\$8,100,000	68,678 sf	Chandler, AZ	Debt	CMBS

## OUR TEAM

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