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# GlobeSt.com Celebrates Women Brokers-Debt & Equity Finance

GlobeSt.com and Real Estate Forum are pleased to announce the top 2019 Woman of Influence professionals of the year in the category of Brokers-Debt and Equity Finance.

By Natalie Dolce | May 24, 2019

In preparation for our **Women of Influence** special feature and retreat, *Real Estate Forum* and GlobeSt.com together is putting a spotlight on the achievements of women in commercial real estate. This year, we collected nominations across a number of fields, with the awards to be presented at our inaugural **GlobeSt.ELITE** 

### Women of Influence Conference

(https://www.event.globest.com/WomenOfInfluence) and this year's amount of entries, was our biggest yet.

The field of broker/intermediary-debt and equity finance was open to brokers whose primary function is to source and originate debt and equity capital on behalf of borrowers within commercial real estate. Those featured aren't necessarily chosen because they are the most active or prolific dealmakers in the field, but more importantly, we were seeking those professionals who have shown dexterity and creativity, and have consistently meet borrowers' needs despite market fluctuations

and uncertainty. These financing brokers have well-developed relationships with the industry's major sources of capital, and a distinct reputation as someone with experience, integrity, a strong financial skill set and commitment to excellence.

Since 1983, *Forum*'s Women of Influence has recognized remarkable commercial real estate professionals who have significantly influenced the market or had outstanding successes in the past year. It is in that spirit that we're launching our first-ever **Women of Influence Conference** will celebrate the women who drive the commercial real estate industry forward.

The inaugural GlobeSt.ELITE Women of Influence Conference celebrates the women who drive the commercial real estate industry forward. In panel discussions throughout the event, these influential leaders will discuss the critical issues facing CRE now and in the future, what it means to be a woman in business today and CRE's place in the #MeToo era. They will discuss what they are doing to promote diversity in the upper levels of management and what the industry can do to position itself for a more inclusive future.

At this year's event, we will honor the winners at the event July 10-11th in Broomfield, CO, at a special awards ceremony cocktail reception and gala dinner.

### The top women in the category of broker-intermediary—debt & equity finance chosen this year are as follows: Susan Branscome

### NorthMarg's Cincinnati office

Laura Cathlina

### Berkadia

Maggie Coleman

# Allison Higgins

George Smith Partners

### **Laurie Morfin**

ILL

Bellwether Enterprise

Sharon Plattner

# NorthMarg

Sheri Thompson

### Walker & Dunlop

As always, our seasoned editorial team was seeking the best of the best across the

commercial real estate spectrum. In evaluating the entries, we took into account a number of factors, including: the nominee's impact on, and reputation within, her firm and broader professional community; the nominee's professional career

highlights, from dealmaking savvy and innovation to client satisfaction and personal growth; a proven ability to achieve goals and display ingenuity in terms of creative thinking and problem solving; her dedication to furthering the development of her field and the role of women within it; accomplishments and involvement in her

# company, the CRE industry and broader social community; a personal commitment to the highest ethical standards, service and excellence; and so much more.

Keep checking GlobeSt.com for more winners from other categories (release dates below) and be sure to keep an eye out for the July/August issue of Real Estate Forum, which will further highlight these individual's accomplishments.

way 29-corporate exec category May 31-Finance exec category lune 3-Independent/non-business professional category June 4-Property/Facility manager category lune 6-architect/design professional category June 7-CRE legal counsel category June 10-marketing/communications professional category lune 11-CRE/Consultant Advisor category June 12-Innovator category lune 13-mentor category June 14-ally category lune 14-Humanitarian category June 18-all category winners revealed >> Join the GlobeSt.com Women of Influence 2019 conference July 10<sup>th</sup> and 11th in Broomfield, CO, which celebrates the women who drive the commercial real estate industry forward. The event will address the critical role of women in the CRE business. Click here (//www.event.globest.com/WomenOfInfluence") to register and view the agenda.