## **Current Rates**

AS OF 4/17/2024 (10:00 AM CT)

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#### **Capital Markets Leader**

Northmarq leverages strong, long-term relationships with all sources of capital – including the GSEs, FHA/HUD, life companies, bridge lenders, banks, and CMBS lenders – to create innovative financing solutions. The rates provided here are for informational use only. For specific quotes, contact your local office today.

| Current Index Rates |       | Previous Week |
|---------------------|-------|---------------|
| 5 year Treasury     | 4.64% | 4.60%         |
| 7 year Treasury     | 4.63% | 4.58%         |
| 10 year Treasury    | 4.61% | 4.54%         |
| 30-day Avg SOFR     | 5.33% | 5.32%         |
| 1 Mo Term SOFR      | 5.32% | 5.32%         |

### Commercial

|      | -    |       |
|------|------|-------|
| Lite | Comp | anies |

| Term       | Amortization     | LTV     | Spread  | Rate        |
|------------|------------------|---------|---------|-------------|
| 5-Year     | 25-30            | 60%-75% | 160-220 | 6.25%-6.85% |
| 10-Year    | 25-30            | 50%-65% | 150-190 | 6.10%-6.50% |
| 10-Year    | 25-30            | 60%-75% | 160-220 | 6.20%-6.80% |
| 15-Year    | 25-30            | 60%-75% | 160-220 | 6.25%-6.85% |
| 15-20 Year | Fully Amortizing | 60%-75% | 160-220 | 6.20%-6.80% |

#### CMBS

| Term    | Amortization | LTV     | Spread  | Rate        |
|---------|--------------|---------|---------|-------------|
| 5-Year  | 30           | 65%-75% | 260-310 | 7.20%-7.70% |
| 10-Year | 30           | 65%-75% | 235-285 | 6.90%-7.40% |

\* Rate buy downs available on deal by deal basis.

## **Multifamily**

| Freddie Mac—Conventional |     |       |         |             |  |
|--------------------------|-----|-------|---------|-------------|--|
| Term                     | LTV | DSCR  | Spread  | Rate        |  |
| 15-Year                  | 80% | 1.25x | 170-195 | 6.30%-6.55% |  |
| 10-Year                  | 55% | 1.55x | 145-150 | 6.05%-6.10% |  |
| 10-Year                  | 65% | 1.35x | 150-160 | 6.10%-6.20% |  |
| 10-Year                  | 80% | 1.25x | 155-180 | 6.15%-6.40% |  |
| 7-Year                   | 55% | 1.55x | 145-155 | 6.10%-6.20% |  |
| 7-Year                   | 65% | 1.35x | 150-165 | 6.15%-6.30% |  |
| 7-Year                   | 80% | 1.25x | 160-185 | 6.25%-6.50% |  |
| 5-Year                   | 75% | 1.25x | 155-180 | 6.20%-6.45% |  |
| 10-Year ARM              | 80% | 1.25x | 220-245 | 7.55%-7.80% |  |

| Fannie Mae—Conventional |     |       |         |             |  |
|-------------------------|-----|-------|---------|-------------|--|
| Term                    | LTV | DSCR  | Spread  | Rate        |  |
| 15-Year                 | 65% | 1.35x | 145-205 | 6.05%-6.65% |  |
| 10-Year                 | 55% | 1.55x | 105-165 | 5.65%-6.25% |  |
| 10-Year                 | 65% | 1.35x | 115-185 | 5.75%-6.45% |  |
| 10-Year                 | 80% | 1.25x | 135-205 | 5.95%-6.65% |  |
| 7-Year*                 | 55% | 1.55x | 105-160 | 5.70%-6.25% |  |
| 7-Year*                 | 65% | 1.35x | 120-180 | 5.85%-6.45% |  |
| 7-Year                  | 80% | 1.25x | 135-210 | 6.00%-6.75% |  |
| 5-Year                  | 65% | 1.25x | 140-240 | 6.05%-7.05% |  |
| 10-Year SARM            | 75% | 1.00x | 265-280 | 8.00%-8.15% |  |

\* For loans less than \$6MM, please reach out to your Fannie representative.

| FHA- | FHA—223(F) Refinancing |     |        |            |  |  |
|------|------------------------|-----|--------|------------|--|--|
| Term | Amortization           | LTV | DSCR   | Rate       |  |  |
| 35   | 35                     | 85% | 1.176x | 5.90-6.35% |  |  |
|      |                        |     |        |            |  |  |

\* Before MIP.

| FHA—221(D)4 Construction/Permanent |              |     |        |            |  |
|------------------------------------|--------------|-----|--------|------------|--|
| Term                               | Amortization | LTC | DSCR   | Rate       |  |
| 40                                 | 40           | 85% | 1.176x | 6.50-6.80% |  |

\* Before MIP.

| Life Com   | npanies            |         |         |             |
|------------|--------------------|---------|---------|-------------|
| Term       | Amortization       | LTV     | Spread  | Rate        |
| 5-Year     | 25-30              | 60%-75% | 155-215 | 6.20%-6.80% |
| 10-Year    | 25-30              | 50%-65% | 130-175 | 5.90%-6.35% |
| 10-Year    | 25-30              | 60%-75% | 155-215 | 6.15%-6.75% |
| 15-Year    | 25-30              | 60%-75% | 155-215 | 6.20%-6.80% |
| 15-20 Year | r Fully Amortizing | 60%-75% | 155-215 | 6.15%-6.75% |

| CMBS    |              |         |         |             |
|---------|--------------|---------|---------|-------------|
| Term    | Amortization | LTV     | Spread  | Rate        |
| 5-Year  | 30           | 65%-75% | 260-310 | 7.20%-7.70% |
| 10-Year | 30           | 65%-75% | 235-285 | 6.90%-7.40% |

\* Rate buy downs available on deal by deal basis.

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> **Commercial Real Estate** Debt + Equity Investment Sales Loan Servicing Fund Management

