Current Rates AS OF 3/13/2024 (9:30 AM CT)



Capital Markets Leader

Northmarq leverages strong, long-term relationships with all sources of capital – including the GSEs, FHA/HUD, life companies, bridge lenders, banks, and CMBS lenders – to create innovative financing solutions. The rates provided here are for informational use only. For specific quotes, contact your local office today.

| Current Index Rates | | Previous Week |
|---------------------|-------|---------------|
| 5 year Treasury | 4.17% | 4.12% |
| 7 year Treasury | 4.18% | 4.13% |
| 10 year Treasury | 4.17% | 4.12% |
| 30-day Avg SOFR | 5.32% | 5.32% |
| 1 Mo Term SOFR | 5.33% | 5.32% |

Commercial

| | Life Companies | | | | | | |
|--|----------------|------------------|---------|---------|-------------|--|--|
| | Term | Amortization | LTV | Spread | Rate | | |
| | 5-Year | 25-30 | 60%-75% | 175-220 | 5.90%-6.35% | | |
| | 10-Year | 25-30 | 50%-65% | 150-190 | 5.65%-6.05% | | |
| | 10-Year | 25-30 | 60%-75% | 175-220 | 5.90%-6.35% | | |
| | 15-Year | 25-30 | 60%-75% | 175-220 | 5.95%-6.40% | | |
| | 15-20 Year | Fully Amortizing | 60%-75% | 175-220 | 5.90%-6.35% | | |
| | | | | | | | |

| CMBS | | | | | | | | |
|---------|--------------|---------|---------|-------------|--|--|--|--|
| Term | Amortization | LTV | Spread | Rate | | | | |
| 5-Year | 30 | 65%-75% | 275-325 | 6.85%-7.35% | | | | |
| 10-Year | 30 | 65%-75% | 235-285 | 6.45%-6.95% | | | | |

^{*} Rate buy downs available on deal by deal basis.

Multifamily

| Freddie Mac—Conventional | | | | | | | |
|--------------------------|--|--|---|--|--|--|--|
| LTV | DSCR | Spread | Rate | | | | |
| 80% | 1.25x | 165-190 | 5.80%-6.05% | | | | |
| 55% | 1.55x | 135-145 | 5.50%-5.60% | | | | |
| 65% | 1.35x | 140-155 | 5.55%-5.70% | | | | |
| 80% | 1.25x | 150-175 | 5.65%-5.90% | | | | |
| 55% | 1.55x | 135-150 | 5.55%-5.70% | | | | |
| 65% | 1.35x | 140-160 | 5.60%-5.80% | | | | |
| 80% | 1.25x | 155-180 | 5.70%-5.95% | | | | |
| 75% | 1.25x | 150-175 | 5.65%-5.90% | | | | |
| 80% | 1.25x | 220-245 | 7.50%-7.75% | | | | |
| | 80% 55% 65% 80% 55% 65% 80% 75% | LTV DSCR 80% 1.25x 55% 1.55x 65% 1.35x 80% 1.25x 55% 1.55x 65% 1.35x 80% 1.25x 75% 1.25x | LTV DSCR Spread 80% 1.25x 165-190 55% 1.55x 135-145 65% 1.35x 140-155 80% 1.25x 150-175 55% 1.55x 135-150 65% 1.35x 140-160 80% 1.25x 155-180 75% 1.25x 150-175 | | | | |

| Fannie Mae—Conventional | | | | | | | | |
|-------------------------|-----|-------|---------|-------------|--|--|--|--|
| Term | LTV | DSCR | Spread | Rate | | | | |
| 15-Year | 65% | 1.35x | 155-215 | 5.70%-6.30% | | | | |
| 10-Year | 55% | 1.55x | 105-165 | 5.20%-5.80% | | | | |
| 10-Year | 65% | 1.35x | 115-185 | 5.30%-6.00% | | | | |
| 10-Year | 80% | 1.25x | 135-205 | 5.50%-6.20% | | | | |
| 7-Year* | 55% | 1.55x | 110-165 | 5.30%-5.85% | | | | |
| 7-Year* | 65% | 1.35x | 125-185 | 5.45%-6.05% | | | | |
| 7-Year | 80% | 1.25x | 145-220 | 5.65%-6.40% | | | | |
| 5-Year | 65% | 1.25x | 150-250 | 5.60%-6.60% | | | | |
| 10-Year SARM | 75% | 1.00x | 270-285 | 8.00%-8.15% | | | | |

^{*} For loans less than \$6MM, please reach out to your Fannie representative.

| FHA—223(F) Refinancing | | | | | | | | |
|------------------------|--------------|-----|--------|------------|--|--|--|--|
| Term | Amortization | LTV | DSCR | Rate | | | | |
| 35 | 35 | 85% | 1.176x | 5.40-5.80% | | | | |

^{*} Before MIP.

| FHA—221 (D)4 Construction/Permanent | | | | | | | |
|-------------------------------------|--------------|-----|--------|------------|--|--|--|
| Term | Amortization | LTC | DSCR | Rate | | | |
| 40 | 40 | 85% | 1.176x | 5.90-6.30% | | | |

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| | Life Companies | | | | | | | | |
|--|----------------|------------------|---------|---------|-------------|--|--|--|--|
| | Term | Amortization | LTV | Spread | Rate | | | | |
| | 5-Year | 25-30 | 60%-75% | 170-215 | 5.85%-6.30% | | | | |
| | 10-Year | 25-30 | 50%-65% | 130-175 | 5.45%-5.90% | | | | |
| | 10-Year | 25-30 | 60%-75% | 170-215 | 5.85%-6.30% | | | | |
| | 15-Year | 25-30 | 60%-75% | 170-215 | 5.90%-6.35% | | | | |
| | 15-20 Year | Fully Amortizing | 60%-75% | 170-215 | 5.85%-6.30% | | | | |

| CMBS | | | | |
|---------|--------------|---------|---------|-------------|
| Term | Amortization | LTV | Spread | Rate |
| 5-Year | 30 | 65%-75% | 275-325 | 6.85%-7.35% |
| 10-Year | 30 | 65%-75% | 235-285 | 6.45%-6.95% |

^{*} Rate buy downs available on deal by deal basis.

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Commercial Real Estate

Debt + Equity Investment Sales Loan Servicing Fund Management

