



# Build-to-Rent Advisory Services

A FULL-SERVICE SOLUTION FOR INVESTORS AND DEVELOPERS

## Commercial Real Estate

Debt + Equity | Investment Sales | Loan Servicing | Fund Management

[northmarq.com](https://northmarq.com)

INVESTED IN YOUR SUCCESS.

# Expertise, from Start to Finish.

WE PRIORITIZE YOUR NEEDS OVER A  
SINGULAR EXECUTION BY OFFERING  
IMPARTIAL ADVICE THAT LEADS TO  
THE BEST ECONOMIC DECISIONS.



## WHAT SETS US APART IS NOT WHAT WE DO, BUT HOW WE DO IT.

Northmarq is an investor's strategic partner for navigating opportunities in the build-to-rent space. At the start of every engagement, we form a unique team consisting of an advisory group leader, a debt and equity leader, and a local market advisor to tailor asset-specific strategies. Our fully-integrated approach ensures each opportunity is explored, receives thoughtful analysis, and delivers actionable recommendations. It's a structure that successfully pairs granular market expertise with national experience. The result is a team of institutional quality with a personalized touch, found only at Northmarq.

## Our Difference.

### BROKERAGE

Committed to maximizing value in every acquisition and disposition.

### CAPITAL

Comprehensive solutions for all your financing needs.

### ADVISORY

Expert opinions and timely insights when you need it most.



LOCAL EXPERTS. NATIONAL REACH.

# More Transactions, More Markets, More Experience.

## THE NEWEST PRODUCT CATEGORY ISN'T NEW TO US.

No commercial real estate company can match our experience or breadth of knowledge in the BTR business. During the past seven years, we have devoted resources to industry-leading research, custom financial modeling, and cutting-edge marketing tailored specifically to the BTR product type.

These investments have yielded results. We have brokered and financed dozens of BTR transactions across the United States since 2018. Additionally, Northmarq has ranked among the industry's top tier of investment sales and debt and equity providers in each of the past seven years.

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### +\$3 Billion

SF BUILD-TO-RENT TOTAL  
TRANSACTION VOLUME

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### +\$1.7 Billion

SF BUILD-TO-RENT  
TOTAL SALES VOLUME

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### +\$1.3 Billion

SF BUILD-TO-RENT TOTAL  
FINANCING VOLUME





LOOKING BEYOND A SINGLE TRANSACTION,  
NORTHMARQ'S BUILD-TO-RENT ADVISORY  
GROUP IS INTENTIONALLY STRUCTURED FOR  
OWNERS AND DEVELOPERS TO ENGAGE  
ONE FIRM THROUGHOUT THE LIFE CYCLE OF  
EVERY INVESTMENT.

PROVEN RESULTS. EXCEPTIONAL OUTCOMES.



**Allero 94 Land**  
±8 AC | Phoenix AZ  
SALE



**Amazon Falls**  
184 Homes | Eagle ID  
BRIDGE REFINANCING



**Ascend Carolina Forest**  
48 Homes | Myrtle Beach SC  
SALE & FINANCING



**AVERE on the High Line**  
56 Homes | Denver CO  
SALE



**Brighton Townhomes**  
40 Homes | Acworth GA  
CONSTRUCTION FINANCING



**Christopher Todd on Camelback**  
167 Homes | Litchfield Park AZ  
SALE & FANNIE MAE FINANCING



**Christopher Todd on Greenway**  
136 Homes | Surprise AZ  
SALE & FANNIE MAE FINANCING



**CTC at Estrella Commons**  
286 Homes | Goodyear AZ  
SALE & FANNIE MAE FINANCING



**Cyrene at South Mountain**  
72 Homes | Phoenix AZ  
SALE



**Flint Meadows Land**  
±27 AC | De Soto KS  
SALE



**Harrison Trace**  
84 Homes | Charlotte NC  
SALE



**The Havenly Fountain Hills**  
147 Homes | Fountain Hills AZ  
LIFE COMPANY FINANCING



### Honeycutt Run

209 Homes | Maricopa AZ

SALE & CONSTRUCTION FINANCING



### Jasper Village

208 Homes | Rincon GA

SALE



### Oak Creek Village

47 Homes | Oak Creek WI

CONSTRUCTION FINANCING



### The Orchards on 12th

38 Homes | Phoenix AZ

SALE



### Moderne at Centennial

185 Homes | Las Vegas NV

SALE & CONSTRUCTION FINANCING



### ParcHAUS at Skyline

136 Homes | McKinney TX

SALE & FINANCING



### TerraLane at Canyon Trails

262 Homes | Goodyear AZ

SALE



### TerraLane at South Mountain

147 Homes | Laveen AZ

SALE



### Sweetwater Springs

58 Homes | Lawrenceville GA

FANNIE MAE FINANCING



### Townhomes at Bluebonnet Trails

114 Homes | Waxahachie TX

SALE & FREDDIE MAC FINANCING



### Villas at Chandler Heights

116 Homes | Chandler AZ

LIFE COMPANY FINANCING



### Villas at Deerwood

47 Homes | Huxley IA

FANNIE MAE REFINANCING

OUR EXPERTISE WORKING FOR YOU.

# We're Invested in Your Success.

DISCOVER HOW OUR  
UNIQUE APPROACH  
LEADS TO BETTER RESULTS.

What started as a small residential mortgage company 60 years ago has grown into a leading, national firm capable of supporting commercial real estate debt, equity, investment sales, loan servicing, and fund management across every type of multifamily and commercial asset class.

Based on strong values and integrity, our culture attracts the best minds in the industry. We empower our teams to put clients first and deliver creative and innovative solutions that drive value.



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NORTHMARQ IS A LEADING PROVIDER OF  
COMMERCIAL REAL ESTATE DEBT, EQUITY, INVESTMENT  
SALES, LOAN SERVICING, AND FUND MANAGEMENT.

**60+ Years**

FOUNDED IN 1962

**+\$52 Billion**

TOTAL TRANSACTION VOLUME

**3800+**

ANNUAL TRANSACTIONS

**+\$76 Billion**

SERVICING PORTFOLIO

**7000+**

ACTIVE LOANS

**750+**

CAPITAL SOURCES



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INVESTMENT SALES



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