

Northmarq

Corporate
Overview

Built
to thrive.

Commercial Real Estate

Debt & Equity

Investment Sales

Loan Servicing

Fund Management

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A world of opportunity needs a Northmarq.

Northmarq is a leading provider of commercial real estate debt, equity, investment sales, and loan servicing. We're leading because of what we offer you. It started over 60 years ago with our founding principles of fair play and doing what it takes to make transactions successful for all involved.

Along the way, we've built a platform unlike any other — with a flexible structure to allow for access to every single expert in our company.

Our talent is the best in the business. Not just in skill, but in hustle. Our fast-growing national network of deeply connected local offices means we can see opportunity the moment it arises, anywhere.

And all of this is powered by a technology platform that is second to none, uniting our entire workforce to make sure you get the most out of your transaction.

Access to the best, most empowered talent in the industry.

Your point of contact is just the beginning. We've structured Northmarq so that any category expert, anywhere in the company, can be tapped to contribute their insight and experience for your benefit. This shared knowledge leads to tailored solutions that unlock deeper value.

Our nimble, collaborative, solution-focused culture attracts the most entrepreneurial people in the industry to deliver their very best work on your behalf.

Focus, from start to finish.

DEVELOPMENT OR ACQUISITION FINANCING

Our network is truly unlike any other. With buyers, sellers, and more than 500 capital providers, you can rely on us to provide liquidity at every stage of your asset — build, buy, sell, or refinance — in any market, for any property type.

CLOSING

Our standards of expertise give you certainty in transactions, minimizing or eliminating surprises, and protecting your investment.

SERVICING

Our loan servicing capabilities are as good as it gets. You'll have one point of contact, with an army of loan servicing experts — in construction, insurance, and lender requirements — to back them up. With our client-first philosophy, we'll focus on details for you, making sure the job is done right — every time.

RECAPITALIZE OR SELL

When your business plans call for a sale, refinance, or a new partnership structure, our market experts help you consider the best fit — be it sale, recapitalization, or payoff with defeasance.



INVESTMENT SALES

Where local knowledge and creative thinking drive big results.

When you give talented, motivated people the freedom and scale to do their best work, you make the most of every opportunity. From best and final, to closed and financed, it's what we do.

Property Types

- Multifamily
- Retail
- Office
- Healthcare
- Industrial
- Self-Storage
- Net Lease
- Special Purpose
- Land
- Hospitality



DEBT

More options, unlimited potential.

We have an unmatched network of funding partners, from the largest network of life insurance lenders in the industry, to Fannie Mae, Freddie Mac, and FHA/HUD, debt funds, and a stable of local, regional, and national banks. This means our financing options are finely tailored to your needs.

Financing Programs

- Fixed-Rate and Variable-Rate Mortgages
- Construction Financing
- Affordable Housing
- Tax-Exempt
- Bridge Financing
- Mezzanine Debt
- Credit Tenant Lease Transactions
- Forward Commitments
- Green/Sustainable



EQUITY

Mastering the art of equity structure.

A capital stack is only as good as its component investment sources and the way in which it is customized to your needs. We provide it all, from single-asset joint ventures, preferred equity, subordinate mezzanine debt to high-leverage structured notes. With our national network of private equity, the possibilities are limitless.

Equity Capabilities

- New Construction Equity
- Acquisitions/Joint Ventures
- Equity Presales
- Company-Level Investments
- Mezzanine Debt
- Preferred Equity



LOAN SERVICING

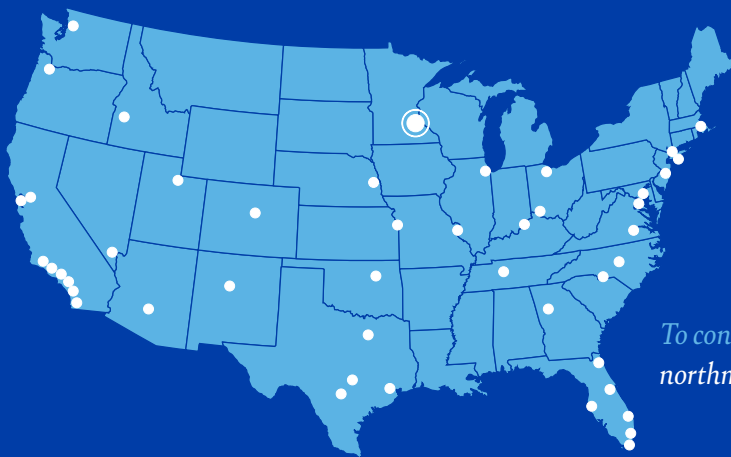
Closing is only the beginning.

We're as committed and responsive after closing as we are at origination. It's another way our team approach really shines, with seamless communication, thoughtful attention to detail, and constant focus on your goals throughout the life of your loan.

Related Designations

- Standard & Poor's Rated "Above Average" (Select Servicer)
- Freddie Mac Approved
- Fannie Mae DUS Approved
- HUD/GNMA Approved
- Defeasance Provider Rating Agency Approved

Expertise from coast-to-coast.
Wherever you are, Northmarq is there.



*To contact a local office, visit
northmarq.com/offices*

Corporate Headquarters
3500 American Blvd W, Suite 500
Minneapolis, MN 55431

Northmarq.com
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